Michigan Dept. of Treasury, Local Audit & Finance Division 496 (3-98), Formerly L-3147

Accountant Signature

AUDITING PROCEDURES REPORT Issued under P.A. 2 of 1968, as amended. Filing is mandatory Local Government Name Local Government Type County **X** Other Genesee City Township Village Hurley Medical Center Date Accountant Report Submitted to State: **Opinion Date** Audit Date October 1, 2004 June 30, 2004 We have audited the financial statements of this local unit of government and rendered an opinion on financial statements prepared in accordance with the Statements of the Governmental Accounting Standards Board (GASB) and the Uniform Reporting Format for Financial Statements for Counties and Local Units of Government in Michigan by the Michigan Department of Treasury. We affirm that: 1. We have complied with the Bulletin for the Audits of Local Units of Government in Michigan as revised. 2. We are certified public accountants registered to practice in Michigan. We further affirm the following. "Yes" responses have been disclosed in the financial statements, including the notes, or in the report of comments and recommendations You must check the applicable box for each item below. yes no 1. Certain component units/funds/agencies of the local unit are excluded from the financial statements. 2. There are accumulated deficits in one or more of this unit's unreserved fund balances/retained earnings (P.A. 275 of 1980). 3. There are instances of non-compliance with the Uniform Accounting and Budgeting Act (P.A. 2 of 1-968, as amended). 4. The local unit has violated the conditions of either an order issued under the Municipal Finance Act or its requirements, or an order issued under the Emergency Municipal Loan Act. 5. The local unit holds deposits/investments which do not comply with statutory requirements. (P.A. 20 of 1943, as amended [MCL 129.91], or P.A. 55 of 1982, as amended [MCL 38.1132]). 6. The local unit has been delinquent in distributing tax revenues that were collected for another taxing ∐yes 🗶 no 7. The local unit has violated the Constitutional requirement (Article 9, Section 24) to fund current year earned yes 🗶 no pension benefits (normal costs) in the current year. If the plan is more than 1 00% funded and the overfunding credits are more than the normal cost requirement, no contributions are due (paid during the year). 8. The local unit uses credit cards and has not adopted an applicable policy as required by P.A. 266 of 1995 (MCL 129.241). 9. The local unit has not adopted an investment policy as required by P.A. 196 of 1997 (MCL 129.95). To Be Not We have enclosed the following: Required **Forwarded** Enclosed The letter of comments and recommendations. X Reports on individual federal financial assistance programs (program audits). Х Single Audit Reports (ASLGU). X Certified Public Accountant (Firm Name) BKR Dupuis & Ryden State ZIP City Street Address 48502 ΜI Flint 111 E. Court Street, Suite 1A

Tadd A. Harburn, CPA

Consolidated Financial Statements

Hurley Medical Center Flint, Michigan

June 30, 2004 and 2003

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# Independent Auditors' Report

To the Board of Hospital Managers Hurley Medical Center Flint, Michigan

We have audited the accompanying consolidated financial statements of the business-type activities of Hurley Medical Center (a component unit of the City of Flint, Michigan) as of June 30, 2004 and 2003, which collectively comprise the Medical Center's basic financial statements as listed in the table of contents. These consolidated financial statements are the responsibility of the Medical Center's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Hurley Medical Center as of June 30, 2004 and 2003, and the results of its consolidated operations, changes in its fund net assets, and cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

The Management's Discussion and Analysis is not a required part of the basic financial statements, but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audits have been made primarily for the purpose of expressing an opinion on the consolidated financial statements taken as a whole. The accompanying supplementary information is presented for analysis purposes and is not necessary for a fair presentation of the consolidated financial statements. It has been subjected to the tests and other auditing procedures applied in the audits of the consolidated financial statements mentioned above and, in our opinion, is fairly stated in all respects material in relation to the consolidated financial statements taken as a whole.

Certified Public Accountants

BKR Dupuis & Ryplen

Flint Office

October 1, 2004

### **Hurley Medical Center**

# Management's Discussion and Analysis

### GASB No. 34

Hurley Medical Center, as a component unit of the City of Flint, Michigan, has implemented the new Governmental Accounting Standards Board Statement No. 34. As required by GASB No. 34, Hurley Medical Center includes Management's Discussion and Analysis in the annual audit report. This section presents our discussion and analysis of Hurley Medical Center's financial performance during the fiscal year ended June 30, 2004.

# **Description of Organization**

Hurley Medical Center is a 463 bed teaching hospital. It is the sole provider in the region for Level I Trauma services, neonatal intensive care unit, burn unit, pediatric intensive care unit, involuntary mental health unit, and kidney transplant services. Additionally, Hurley has large programs in Obstetrics, Pediatrics, Oncology, Cardiology, and Surgery. As a teaching hospital, Hurley trains over 90 residents annually from both the Michigan State University and University of Michigan Medical Schools. Additionally, Hurley has a joint nursing school with the University of Michigan and several paraprofessional training schools. With over 2,500 employees, Hurley is one of the largest employers in the region.

#### **Financial Statements**

This report consists of four parts – Management's Discussion and Analysis (this section), the basic consolidated financial statements, required supplemental information, and an optional section that presents consolidating financial statements.

Included in this report are the following financial statements for Hurley Medical Center and its wholly owned subsidiary, Hurley Health Services:

- 1. Consolidated Balance Sheets
- 2. Consolidated Statements of Operations Unrestricted Fund
- 3. Consolidated Statements of Changes in Fund Net Assets
- 4. Consolidated Statements of Cash Flows

### **Condensed Financial Information**

|                                           | (In Thousands)      |                     |
|-------------------------------------------|---------------------|---------------------|
|                                           | 6/30/04             | 6/30/03             |
| Non-capital assets Capital assets – net   | \$174,579<br>61,880 | \$172,966<br>66,328 |
| Total assets                              | \$236,459           | \$234,372           |
| Current liabilities Long-term liabilities | \$ 52,163<br>89,824 | \$48,906<br>93,726  |
| Total liabilities                         | \$141,986           | \$142,632           |
| Net assets                                | \$ 94,473           | \$ 91,740           |

# **Condensed Financial Information** – (continued)

|                                               |   | (In Thousands)       |                      |
|-----------------------------------------------|---|----------------------|----------------------|
|                                               |   | 6/30/04              | 6/30/03              |
| Operating revenues Operating expenses         |   | \$320,836<br>321,492 | \$340,667<br>332,483 |
| Operating income (loss)                       |   | (656)                | 8,184                |
| Non-operating revenues (expenses)             |   | 3,874                | 4,238_               |
| Excess (deficiency) of revenues over expenses | : | \$ 3,218             | \$ 12,422            |

# Financial Highlights

Hurley Medical Center reported a \$3.2 million net income in fiscal 2004, nearly triple the budgeted \$1.1 million net income. Inpatient discharges grew by 4%, with strong gains in Obstetrics, Neonatal and Bariatric Surgery. Due to divestitures of Home Care and Outpatient Renal Dialysis, patient revenues dropped by 2.7%, however operating expenses dropped by 3.3%.

Continuous revenue cycle improvements from admitting processes to billing and collection gains resulted in a drop in gross accounts receivable from 74.5 to 63.5 days in fiscal 2004. This helped increase unrestricted cash from 57.3 days to 92.0 days.

# **Significant Transactions**

There were no significant transactions during fiscal 2004.

# **Capital Assets**

During fiscal 2004, Hurley Medical Center purchased \$7.3 million of capital assets. The largest items include the first phase of a major laboratory renovation and automation, patient telemetry equipment, anesthesia machines and numerous upgrades of information systems.

# **Long-Term Debt**

No new debt was issued during fiscal 2004 and \$3.2 million of principal was paid on outstanding debt. The remaining proceeds of \$6.2 million of new money from the Series 2003 bonds were used to fund capital purchases.

# Hurley Medical Center Consolidated Balance Sheets June 30, 2004 and 2003

| Assets                                            | 2004                       | 2003             |
|---------------------------------------------------|----------------------------|------------------|
| Current assets:                                   |                            |                  |
| Cash and cash equivalents                         | \$ 33,158,440              | \$ 39,930,107    |
| Patient accounts receivable, net                  | 55,902,088                 | 66,279,699       |
| Other receivables                                 | 7,900,397                  | 11,967,288       |
| Inventories                                       | 3,222,448                  | 3,255,819        |
| Prepaid expenses and other                        | 3,130,259                  | 3,147,921        |
| Assets limited as to use                          | 3,153,535                  | 2,572,387        |
| Total current assets                              | 106,467,167                | 127,153,221      |
| Assets limited as to use:                         |                            |                  |
| By the Board                                      | 45,206,388                 | 12,255,486       |
| Under bond indenture agreeement - held by trustee | 17,342,320                 | 23,357,753       |
| Restricted                                        | 330,589                    | 333,290          |
| Total assets limited as to use                    | 62,879,297                 | 35,946,529       |
| Less assets limited as to use that                |                            |                  |
| that are required for current liabilities         | (3,153,535)                | (2,572,387)      |
| Noncurrent assets whose use is limited            | 59,725,762                 | 33,374,142       |
| Other assets:                                     |                            |                  |
| Defeasance loss, net                              | 1,169,612                  | 1,335,632        |
| Bond issuance costs, net                          | 773,391                    | 836,706          |
| Investment in joint ventures                      | 6,260,988                  | 5,115,716        |
| Subsidiary goodwill, and other                    | 182,264                    | 228,390          |
| Total other assets                                | 8,386,255                  | 7,516,444        |
| Property, plant and equipment, net                | 61,880,196                 | 66,327,700       |
|                                                   | \$ 236,459,380             | \$ 234,371,507   |
|                                                   | Ψ 250, <del>45</del> 2,500 | # 25 1,5 / 1,507 |

| Liabilities and Fund Net Assets                                                                             | 2004                                     | 2003                                     |
|-------------------------------------------------------------------------------------------------------------|------------------------------------------|------------------------------------------|
| Current liabilities: Accounts payable and taxes withheld Current portion of long-term debt Accrued expenses | \$ 14,675,412<br>3,407,320<br>34,080,218 | \$ 16,746,094<br>3,184,247<br>28,975,317 |
| Total current liabilities                                                                                   | 52,162,950                               | 48,905,658                               |
| Accrued expenses Lease obligations, net of current portion Long-term debt, net of current portion           | 17,201,050<br>4,490,805<br>68,131,939    | 17,902,711<br>5,935,238<br>69,887,877    |
| Total liabilities                                                                                           | 141,986,744                              | 142,631,484                              |
| Fund Net Assets: Invested in capital equipment, net of related debt Unrestricted Restricted                 | 22,109,685<br>69,256,426<br>3,106,525    | 20,441,358<br>67,595,434<br>3,703,231    |
| Total fund net assets                                                                                       | 94,472,636                               | 91,740,023                               |
|                                                                                                             | \$ 236,459,380                           | \$234,371,507                            |

# Hurley Medical Center Consolidated Statements of Revenues and Expenses -Unrestricted Fund For the Years Ended June 30, 2004 and 2003

|                                              |             | 2004        | <br>2003          |
|----------------------------------------------|-------------|-------------|-------------------|
| Net patient service revenues                 | \$          | 293,637,252 | \$<br>301,939,155 |
| Other operating revenues                     |             | 27,171,090  | 24,892,450        |
| Gain on sale of renal program                |             | -           | <br>13,835,320    |
| Total operating revenues                     |             | 320,808,342 | 340,666,925       |
| Operating expenses:                          |             |             |                   |
| Salaries and wages                           |             | 136,547,021 | 134,647,728       |
| Professional services                        |             | 20,031,877  | 18,852,407        |
| Payroll taxes and fringes                    |             | 36,008,815  | 35,080,394        |
| Supplies                                     |             | 36,215,070  | 38,903,343        |
| Purchased services and other                 |             | 49,476,273  | 55,754,769        |
| Depreciation and amortization expense        |             | 11,279,371  | 12,339,077        |
| Interest expense                             |             | 4,969,907   | 3,584,412         |
| Impairment loss on Medicaid HMO receivables  |             | -           | 4,845,445         |
| Provision for uncollectible accounts         |             | 26,964,785  | <br>28,475,445    |
| Total operating expenses                     |             | 321,493,119 | <br>332,483,020   |
| Operating profit (loss)                      |             | (684,777)   | <br>8,183,905     |
| Non-operating revenues:                      |             |             |                   |
| Investment income and unrestricted donations |             | 954,706     | 1,604,614         |
| Joint venture income                         |             | 2,098,517   | 486,099           |
| Assets released from restrictions            |             |             |                   |
| for the purchase of plant and equipment      |             | 960,873     | <br>2,147,120     |
| Total non-operating revenues                 | <del></del> | 4,014,096   | <br>4,237,833     |
| Excess of revenues over expenses             | \$          | 3,329,319   | \$<br>12,421,738  |

# Hurley Medical Center Consolidated Statements of Changes in Fund Net Assets For the Years Ended June 30, 2004 and 2003

|                                          | <u>Unrestricted</u><br>Consolidated<br>General<br>Fund | Restricted Funds Specific Purpose Funds | Totals        |
|------------------------------------------|--------------------------------------------------------|-----------------------------------------|---------------|
|                                          |                                                        |                                         |               |
| Balance at June 30, 2002                 | \$ 75,615,054                                          | \$ 3,574,245                            | \$ 79,189,299 |
| Excess of revenues over expenses         | 12,421,738                                             | -                                       | 12,421,738    |
| Restricted gifts and bequests            |                                                        | 2,637,558                               | 2,637,558     |
| Income from investments                  | -                                                      | 72,869                                  | 72,869        |
| Transfer of funds:                       |                                                        |                                         |               |
| To general fund:                         |                                                        |                                         |               |
| Property, plant, and equipment additions | -                                                      | (2,147,120)                             | (2,147,120)   |
| Other operating revenue (expenses)       |                                                        | (434,321)                               | (434,321)     |
| Balance at June 30, 2003                 | 88,036,792                                             | 3,703,231                               | 91,740,023    |
| Excess of revenues over expenses         | 3,329,319                                              | -                                       | 3,329,319     |
| Restricted gifts and bequests            |                                                        | 1,424,991                               | 1,424,991     |
| Income from investments                  |                                                        | 43,467                                  | 43,467        |
| Transfer of funds:                       |                                                        |                                         |               |
| To general fund:                         |                                                        | (0.40.0==)                              | (0.40.0##)    |
| Property, plant, and equipment additions |                                                        | (960,873)                               | (960,873)     |
| Other operating revenue (expenses)       |                                                        | (1,104,291)                             | (1,104,291)   |
| Balance at June 30, 2004                 | \$ 91,366,111                                          | \$ 3,106,525                            | \$ 94,472,636 |

# Hurley Medical Center Consolidated Statements of Cash Flows For the Years Ended June 30, 2004 and 2003

|                                                                                                                                                                                                                            | 2004                                  | 2003                                                    |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|---------------------------------------------------------|
| Cash flows from operating activities and gains and losses:                                                                                                                                                                 |                                       |                                                         |
| Receipts from patients and insurance companies                                                                                                                                                                             | \$ 333,000,250                        | \$ 338,406,004                                          |
| Payments to vendors                                                                                                                                                                                                        | (169,354,752)                         | (186,261,063)                                           |
| Payments to employees                                                                                                                                                                                                      | (136,547,021)                         | (134,647,728)                                           |
| 1 wy                                                                                                                                                                                                                       |                                       |                                                         |
| Net cash provided by operating activities                                                                                                                                                                                  | 27,098,477                            | 17,497,213                                              |
| Cash flows from investing activities:                                                                                                                                                                                      |                                       |                                                         |
| Distributions from joint ventures                                                                                                                                                                                          | 2,721,011                             | 1,765,000                                               |
| Investment in Joint Venture                                                                                                                                                                                                | (1,742,000)                           | •                                                       |
| Purchases of assets whose use is limited                                                                                                                                                                                   | (26,996,508)                          | (543,809)                                               |
| Purchase of stock certificates                                                                                                                                                                                             | (1,500)                               | 7,500                                                   |
| Payments on notes receivable                                                                                                                                                                                               | 24,500                                | (23,279)                                                |
| Interest on investments                                                                                                                                                                                                    | 983,202                               | 1,174,985                                               |
| Net cash provided by (used in) investing activities                                                                                                                                                                        | (25,011,295)                          | 2,380,397                                               |
| Cash flows from non-capital financing activities:  Net proceeds from contributions restricted for specific expenditures  Joint venture income                                                                              | 1,424,991<br>19,540                   | 2,637,558<br>(182,403)                                  |
| Net cash provided by non-capital financing activities                                                                                                                                                                      | 1,444,531                             | 2,455,155                                               |
| Cash flows from financing activities:  Proceeds from note payable and capital lease Repayment of long-term debt and capital lease obligations Purchase of property and equipment and software Proceeds from sale of assets | (3,196,359)<br>(7,284,597)<br>177,575 | 33,351,804<br>(30,453,292)<br>(8,005,046)<br>11,960,609 |
| Net cash provided by (used in) financing activities                                                                                                                                                                        | (10,303,381)                          | 6,854,075                                               |
| Net increase (decrease) in cash and cash equivalents                                                                                                                                                                       | (6,771,668)                           | 29,186,840                                              |
| Cash and cash equivalents at beginning of year                                                                                                                                                                             | 39,930,108                            | 10,743,267                                              |
| Cash and cash equivalents at end of year                                                                                                                                                                                   | \$ 33,158,440                         | \$ 39,930,107                                           |

# Hurley Medical Center Consolidated Statements of Cash Flows (continued) For the Years Ended June 30, 2004 and 2003

|                                                                                       |    | 2004        | · · · · · · · · · · · · · · · · · · · | 2003         |
|---------------------------------------------------------------------------------------|----|-------------|---------------------------------------|--------------|
| Cash flows from operating activities and gains and losses:                            | \$ | (684,777)   | \$                                    | 8,183,905    |
| Operating income (loss)  Adjustments to reconcile operating income (loss) to net cash | Ψ  | (004,777)   | Ψ                                     | 6,165,705    |
| provided by operating activities and gains and losses:                                |    |             |                                       |              |
| Depreciation and amortization                                                         |    | 11,279,371  |                                       | 12,339,077   |
| Amortization of bond discounts, issuance costs, and                                   |    |             |                                       |              |
| other deferred charges                                                                |    | 229,335     |                                       | 792,230      |
| Amortization of deferred defeasance gain                                              |    | 219,061     |                                       | 38,078       |
| (Gain) loss on disposal of equipment                                                  |    | 292,443     |                                       | (13,746,513) |
| Contribution released from restrictions                                               |    | (1,104,291) |                                       | (434,321)    |
| Changes in operating assets and liabilities:                                          |    |             |                                       |              |
| Patient and other accounts receivable                                                 |    | 13,232,459  |                                       | (1,890,340)  |
| Inventories                                                                           |    | 33,371      |                                       | 615,575      |
| Prepaid expenses and other                                                            |    | 81,106      |                                       | 404,626      |
| Interest receivable on assets whose use is limited                                    |    | 63,740      |                                       | 63,740       |
| Accounts payable and taxes withheld                                                   |    | (823,856)   |                                       | 544,453      |
| Accrued expenses                                                                      |    | 4,280,515   |                                       | 10,586,703   |
| Net cash provided by operating                                                        |    |             |                                       |              |
| activities and gains and losses                                                       | \$ | 27,098,477  | \$                                    | 17,497,213   |

# Supplemental Disclosures of cash flow information:

Cash paid for interest in 2004 and 2003, was \$4,091,502 and \$3,583,732, respectively.

# Non-cash transactions:

The Medical Center recorded a decrease in the investment in subsidiary in the amount of \$66,039 for 2004 and an increase of \$386,907 for 2003.

The Medical Center recorded an increase in the investment in joint ventures in the amount of \$1,145,977 and \$688,503 for 2004 and 2003, respectively.

The Medical Center sold its renal program during 2003, \$3 million of the proceeds from this sale was received in the form of a short term receivable.

# 1. Summary of significant accounting policies

Organization and reporting entity:

Hurley Medical Center (Medical Center) is a component unit of the City of Flint, Michigan. The Medical Center provides inpatient, outpatient, and emergency care services in Genesee and surrounding counties. As an instrumentality of a political subdivision of the State of Michigan, as described in Section 115 of the Internal Revenue Code, the Medical Center is exempt from federal income taxes.

The City of Flint Hospital Building Authority (the Authority) is a blended component unit of the Medical Center and the City of Flint. The Authority only serves the Medical Center by facilitating the issuance of debt for certain capital improvements and equipment via a lease contract. In accordance with generally accepted accounting principles, the lease transactions between the Medical Center's and the Authority have been eliminated and all debt and related assets have been recorded in the Medical Center's financial statements.

Hurley Health Services (HHS), a municipal support organization, is a wholly owned subsidiary of the Medical Center. HHS on a consolidated basis, is comprised of two non-profit entities (HHS and The Hurley Clinics) and one "for profit" corporation (Hurley Practice Management Services). HHS began operations January 1, 1997.

The consolidated financial statements presented represent the Medical Center and its subsidiary Hurley Health Services, Inc. All intercompany entries have been eliminated.

# Proprietary fund accounting:

The Medical Center utilizes the proprietary fund method of accounting whereby, revenues and expenses are recognized on the accrual basis. The proprietary funds apply Financial Accounting Standards Board (FASB) pronouncements and Accounting Principles Board (APB) opinions issued on or before November 30, 1989, unless those pronouncements conflict with or contradict GASB pronouncements, in which case GASB prevails.

### Cash and cash equivalents:

Cash and cash equivalents include investments in highly liquid, debt instruments with a maturity of three months or less, excluding amounts whose use is limited by board designation or other arrangements under trust agreements or with third-party payors.

# Assets limited as to use:

Assets limited as to use include:

- Assets set aside by the Board of Managers for identified purposes, over which the Board retains control, and may at its discretion subsequently use for other purposes.
- Proceeds of debt issues and funds of the Medical Center deposited with a trustee and limited to use in accordance with the requirements of a bond indenture.
- Assets restricted by outside donors.

#### Investments and investment income:

The Medical Center accounts for its investments in accordance with GASB No. 31, Accounting for Certain Investments and for External Investment Pools. All investments are valued at their fair values in the balance sheet except money market investments and interest earning investment contracts that have a remaining maturity of less than one year at the time of purchase. Unrealized gains and losses are included in the statement of operations as non-operating revenues - investment income.

# 1. Summary of significant accounting policies - (continued)

# Investments and investment income: - (continued)

Investment income on proceeds of borrowings that are held by a trustee, to the extent not capitalized, and investment income on assets deposited in the malpractice trust are reported as operating revenues - other revenue. Investment income from all other general fund investments and investment income of endowment funds are reported as non-operating revenue. Investment income and gains (losses) on investments of donor-restricted funds are added to (deducted from) the appropriate restricted fund balance.

The investment in Hurley Health Services, Inc. (Subsidiary) and other joint ventures are recorded on the equity method of accounting.

# Financial statement presentation:

In 2002, the Medical Center adopted GASB Statement No. 34, Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments. Under GASB 34, the Medical Center is classified as a special purpose government and is required to present statements required for enterprise funds.

#### Inventories:

Inventories are stated at the lower of cost (first-in, first-out) or market.

#### Bond issuance cost:

Costs related to the issuance of bonds are deferred and amortized over the life of the bonds. Costs amortized during periods of construction are added to the cost of the related projects.

### Deferred defeasance loss (gain):

The defeasance loss (gain) associated with defeased debt is capitalized and amortized over the life of the new debt.

#### Property, plant, and equipment:

Property, plant, and equipment are stated at cost and depreciated over the estimated useful lives of the related assets. Prior to 1997, the Medical Center utilized an accelerated method of depreciation for substantially all assets. In 1997, the Medical Center switched to straight-line depreciation for all new acquisitions.

In 2003, the software licenses were reclassified to the property, plant, and equipment section.

### Sick leave benefits:

Employees of Hurley Medical Center generally are eligible for receiving a portion of unused sick leave benefits only upon retirement, death, or duty-related disability. The Medical Center's policy is to recognize these sick leave benefits at the time an employee becomes vested for retirement or duty-related disability, or in the case of death.

Certain employee groups, however, are eligible to receive a portion of unused sick leave benefits on an annual basis. Hurley Medical Center's policy is to accrue such unpaid sick leave benefits as they are earned.

# 1. Summary of significant accounting policies - (continued)

# Restricted funds:

Restricted funds are used to differentiate funds, the use of which is limited by the donor from funds on which the donor places no restriction, or which arise as a result of the operation of the Medical Center for its stated purposes.

# Net patient service revenue:

Net patient service revenue is reported at the estimated net realizable amounts from patients and third-party payors for services rendered, including estimated retroactive adjustments under reimbursement agreements with third-party payors. Retroactive adjustments are accrued on an estimated basis in the period the related services are rendered and adjusted in future periods as final settlements are determined. Approximately 53% and 54% of the Medical Center's revenues are based on participation in the Blue Cross Blue Shield, Medicare, and Medicaid programs for the years 2004 and 2003, respectively.

# Charity care:

The Medical Center provides care to patients who meet certain criteria under its charity care policy without charge. Because the Medical Center does not pursue collection of amounts determined to qualify as charity care, they are not reported as revenue.

# Estimated malpractice costs:

The provision for estimated self-insured medical malpractice claims includes estimates of the ultimate costs for both reported claims and claims incurred but not reported. The estimate for claims incurred but not reported is based on an actuarial determination.

### Interest expense:

Interest expense is charged to operations as incurred, except that interest on funds borrowed for major construction projects, which is capitalized as a component of the cost of the related projects during the period that the borrowed funds are owed.

#### Income taxes:

The Medical Center and HHS are exempt from income taxes except for HHS's subsidiary, Hurley Practice Management Services. A provision for income taxes (at statutory rates) has been provided for in the consolidated financial statements related to this entity's transactions. The amount of the income tax provision is \$(47,103) and \$127,260, for 2004 and 2003, respectively and is included in "payroll taxes and fringes" line item. Hurley Practice Management Services (HPMS), adopted Statement of Financial Accounting Standards (SFAS) No. 109, Accounting for Income Taxes, which requires an asset and liability approach to financial accounting and reporting for income taxes. The difference between the financial statement and tax basis of assets and liabilities is determined annually. Deferred income tax assets and liabilities are computed for those differences that have future tax consequences using the current enacted tax laws and rates that apply to the periods in which they are expected to affect taxable income. Valuation allowances are established, if necessary, to reduce the deferred tax asset to the amount that will more likely than not be realized. Income tax expense is the current tax payable or refundable for the period plus or minus the net change in the deferred tax assets and liabilities.

# Non-operating revenues and expenses:

The Medical Center categorizes joint ventures, investment income and operations that the Medical Center does not directly oversee as non-operating activities.

# 1. Summary of significant accounting policies - (continued)

#### Estimates:

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# 2. Charity care

The Medical Center maintains records to identify and monitor the level of charity care it provides. These records include the amount of charges foregone for services and supplies furnished under its charity care policy, the estimated cost of those services and supplies, and equivalent service statistics. The following information measures the level of charity care provided during the years ended June 30, 2004 and 2003.

|                                                                       | <u>2004</u> | <u>2003</u> |
|-----------------------------------------------------------------------|-------------|-------------|
| Charges foregone, based on established rates                          | \$598,090   | \$1,871,266 |
| Estimated costs and expenses incurred to provide charity care         | \$289,029   | \$1,032,277 |
| Equivalent percentage of charity care patients to all patients served | 09%         | .33%        |

#### 3. Patient accounts receivable

Patient accounts receivable at June 30, 2004 and 2003, and revenues for the years then ended include estimated amounts due from various third-party payors which are computed in accordance with their respective reimbursement formulas.

Adjustments made by third-party payors upon settlement of prior-year cost reports are included in the statement of revenues and expenses in the year such adjustments become known. As a result of such adjustments, net patient service revenues were increased (decreased) by approximately \$(1,534,029) in 2004 and \$435,234 in 2003.

In addition, the Medical Center has established an estimated allowance for uncollectible accounts of approximately \$26,900,000 and \$29,900,000 for 2004 and 2003, respectively.

# 4. Assets limited as to use

Assets limited as to use that are required for obligations classified as current liabilities are reported in current assets. Assets limited as to use at June 30, 2004 and 2003, consisted of the following:

|                                                      | <u>2004</u>        | <u>2003</u>          |
|------------------------------------------------------|--------------------|----------------------|
| By Board for funded depreciation and                 |                    |                      |
| capital improvements:                                |                    |                      |
| Cash and cash equivalents                            | \$ 8,112,906       | \$3,568,415          |
| U.S. Government Securities (cost was \$30,700,558    |                    |                      |
| and \$2,265,377 for 2004 and 2003, respectively)     | 30,141,291         | 2,297,086            |
| Accrued interest receivable                          | 58,460             | 29,337               |
|                                                      | 38,312,657         | 5,894,838            |
|                                                      | <u> </u>           | 5,05 H050            |
| By Board for self-insurance:                         |                    |                      |
| Cash and cash equivalents                            | 100,350            | 60,236               |
| U.S. Government Securities (cost was \$2,303,961 and | ,                  |                      |
| \$1,994,896 for 2004 and 2003, respectively)         | 2,288,061          | 2,041,460            |
| Mutual funds (cost was \$3,758,374 and \$4,232,512   |                    |                      |
| for 2004 and 2003, respectively)                     | 4,475,203          | 4,222,259            |
| Accrued interest receivable                          | 30,117             | 36,693               |
|                                                      |                    | 6060640              |
|                                                      | 6,893,731          | 6,360,648            |
| Total Board designated                               | \$45,206,388       | \$12,255,486         |
|                                                      |                    |                      |
| Under bond indenture agreement - held by trustee:    | 01 / 000 000       | #00 0 <i>C</i> 4 720 |
| Cash and cash equivalents                            | \$14,382,932       | \$20,264,730         |
| U.S. Government Securities (cost was \$2,881,614 and | 2.054.920          | 3,005,859            |
| \$3,003,300 for 2004 and 2003, respectively)         | 2,954,829<br>4,559 | 87,164               |
| Accrued interest receivable                          | 4,339              | 67,104               |
|                                                      | \$17,342,320       | \$23,357,753         |
|                                                      |                    |                      |
| Restricted:                                          |                    | <b>.</b>             |
| Cash and cash equivalents                            | \$ 330,589         | \$ 333,290           |

| Lease purchase commitments and long-term debt                                                                                                                                 | 2004         | 2003         |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|--------------|
| Lease purchase contract, revenue refunding bonds, Series 1995A, with annual payments ranging from \$2,275,000 in 2000 to \$1,130,000 in 2007, plus interest at 5.25% to 7.00% |              |              |
| through 2007.                                                                                                                                                                 | \$ 3,205,000 | \$4,160,000  |
| Lease purchase contract, revenue refunding bonds, Series                                                                                                                      |              |              |
| 1998A, with annual payments ranging from \$485,000 in 2000                                                                                                                    |              |              |
| to \$1,315,000 in 2021, plus interest at 4% to 5.375% through 2021.                                                                                                           | 15,290,000   | 15,845,000   |
| Lease purchase contract, revenue refunding bonds, Series                                                                                                                      |              |              |
| 1998B, with annual payments ranging from \$335,000 in 2000                                                                                                                    |              |              |
| to \$1,320,000 in 2029, plus interest at 4% to 5.375% through 2029.                                                                                                           | 18,895,000   | 19,260,000   |
| Lease purchase contract, revenue refunding bonds, Series 2004, with annual payments ranging from \$1,680,000 in 2008 to                                                       |              |              |
| \$3,550,000 in 2021, plus interest at 6.00% to 6.50% through 2021.                                                                                                            | 35,000,000   | 35,000,000   |
|                                                                                                                                                                               | 72,390,000   | 74,265,000   |
| Less unamortized bond discount                                                                                                                                                | 2,283,061    | 2,502,123    |
|                                                                                                                                                                               |              |              |
|                                                                                                                                                                               | 70,106,939   | 71,762,877   |
| Less current portion                                                                                                                                                          | 1,975,000    | 1,875,000    |
|                                                                                                                                                                               | \$68,131,939 | \$69,887,877 |

Aggregate maturities for the five succeeding fiscal years ending June 30, are as follows: 2005 - \$1,975,000; 2006 - \$2,090,000; 2007 - \$2,195,000; 2008 - \$2,795,000; 2009 - \$2,950,000; and 2010 after \$60,385,000.

The prime rate at June 30, 2004 was 4.0%.

5.

# 5. Lease purchase commitments and long-term debt - (continued)

The variable rate demand revenue rental and the revenue refunding bonds are payable from the revenues of the Medical Center pursuant to lease/purchase agreements between the Medical Center and the City of Flint Building Authority (the Authority). Under terms of the lease/purchase agreements, the Medical Center has transferred title to substantially all of its facilities to the Authority and leases such facilities from the Authority. Ownership of the facilities reverts to the Medical Center upon payment of the bonds. Rental payments to the Authority are equal to the amounts required to make principal and interest payments on the bonds.

The net revenues of the Medical Center are pledged for payment of principal and interest on the variable rate demand revenue rental and revenue refunding bonds. Accordingly, the consolidated financial statements of the Medical Center include the facilities as if owned by the Medical Center and the bonds as if issued by the Medical Center.

In June 2003, the Medical Center issued Series 2003 revenue refunding bonds for \$35 million. Using the proceeds from this issuance the 1995 B bonds were retired. The 1997 A bonds were also retired in June 2003 using other operating cash of the Medical Center.

The lease purchase agreements contain restrictive covenants which have been met in 2004.

#### 6. Retirement plans

The most recent actuarial valuation providing the disclosures in accordance with Statement No. 25 and 27 is as of December 31, 2002. Significant details regarding the Medical Center's retirement plans are presented below:

# Description of plans:

The Medical Center contributes to the City of Flint Employees Retirement System, which is a Single-Employer Public Employee Retirement System (PERS). It is the responsibility of the City of Flint PERS to function as an investment and administrative agent for the Medical Center with respect to the pension plans. The City of Flint PERS is administered by a board of trustees. Investments of the City of Flint PERS are made through Bank One Trust Department and the Northern Trust Company.

The Medical Center has three plan options covering substantially all employees of the Medical Center. The basic plan option, which is the Old Contributory Pension Plan (OCPP), provides for employer contributions, as well as requiring employee contributions based upon a percent of pay. Benefits fully vest after 15 years of service or at age 55 with 10 years of service. Under the OCPP, employees may retire any time after completion of 25 years of credited service or at age 55 with 10 years of credited service. The lifetime monthly retirement benefit under the OCPP is the participant's final average compensation (which is the average of the highest five out of the last ten years of credited service) times 2% of the first 25 years of credited service and 1% for every year thereafter.

# 6. Retirement plans – (continued)

Description of plans: - (continued)

A second plan option is the Modified Contributory Pension Plan (MCPP) which provides for employer contributions, as well as requiring employee contributions, based upon a percent of pay, but at rates higher than those required under the OCPP. Benefits fully vest after 15 years of service or at age 55 with 10 years of service. Employees may retire any time after completion of 25 years of credited service or at age 55 with 10 years of credited service. The lifetime monthly retirement benefit under the MCPP is the participant's final average compensation (which is the average of the highest three out of the last five years of credited service) times 2% of the first 15 years of credited service, plus 2.2% of the next 10 years of credited service, and 1% of every year of credited service beyond year 25.

A third plan option is the Hurley Alternative Pension Plan (HAPP) which provides for only an employer contribution and no employee contribution. Benefits fully vest after 10 years of credited service and a normal retirement age of 60. There are provisions for early retirement at age 55 with a reduced benefit (based upon actuarial assumptions to reflect the additional years of benefit payments). The lifetime monthly retirement benefit under the HAPP is the participant's final average compensation (which is the average of the highest five out of the last ten years of credited service) times 1.5% for all years of credited service.

Benefit provisions are authorized by contract.

Non-exempt employees (members of bargaining units) may participate in either the MCPP or the HAPP. Exempt employees may participate in only one of any of the three plans (MCPP, HAPP, or OCPP).

The PERS issues a separate financial report which can be obtained from the Pension and Payroll Department at City Hall – City of Flint, Michigan.

# **Funding policy:**

| Employee contributions – |                                                                              |              |
|--------------------------|------------------------------------------------------------------------------|--------------|
| •                        | <u>Exempt</u>                                                                | Non-exempt   |
| OCPP                     | 3.75% of first \$4,200 of compensation 5.75% on compensation over \$4,200    | Not eligible |
| МСРР                     | 4.5% of first \$4,200 of compensation plus 6.5% of compensation over \$4,200 | 7% of pay    |
| НАРР                     | None                                                                         | None         |

The Medical Center makes employer contributions in accordance with funding requirements determined by an independent actuary. If a member leaves service, he or she may withdraw his or her employee contributions together with interest.

# 6. Retirement plans – (continued)

# **Actuarial assumptions:**

The information presented in the required supplementary schedules was determined as a part of the actuarial valuation made at December 31, 2002.

Valuation date
Actuarial cost method
Amortization method
Remaining amortization period

December 31, 2002
Individual Entry Age
Level percent
30 years for unfunded actuarial
accrued liabilities
10 years for valuation assets in
excess of actuarial accrued liabilities
4 year smoothed market

Asset valuation method Actuarial assumption:

Investment rate of return Projected salary increases Includes wages inflation at Cost of living adjustments 7.75% 3.95% - 7.55% 3.75% None

# Annual required contributions rates:

|                                                                         | <u>Ye</u>   | <u>ar Ended June</u> | <u>30,</u>  |
|-------------------------------------------------------------------------|-------------|----------------------|-------------|
|                                                                         | <u>2004</u> | 2003                 | <u>2002</u> |
| Annual Required Contribution (ARC) rate as a percent of covered payroll | 0.0%        | 0.0%                 | 0.0%        |
| Contributions made                                                      | 0.0%        | 0.0%                 | 0.0%        |
| Annual pension costs – for year ended                                   | \$ -        | \$ -                 | \$ -        |
| Contributions made – for year ended                                     | -           | -                    | -           |

The net pension obligation at June 30, 2004 and 2003 was \$-0-.

### Profit Sharing and 403(b) Retirement Plan

The HHS has a qualified 401(k) profit sharing plan for HPMS employees. Eligible employees, those that have attained the age of 21 and completed 90 days of service, may defer up to fifteen percent (15%) of their salary. The HHS may make a discretionary contribution. HHS contributions to the 401(k) plan were \$28,230 and \$27,068 for 2004 and 2003, respectively. The HHS also maintains two tax deferred annuity plans under section 403(b) of the Internal Revenue codes. Under the plans, HHS and THC employees may elect to defer up to a percentage of their salary, subject to the Internal Revenue Service limits. HHS may make a discretionary contribution. HHS's contributions to the 403(b) plans amounted to \$342,059 and \$392,013 for 2004 and 2003, respectively.

#### 7. Leases

Hurley Medical Center and Hurley Health Services lease office space under various operating leases. Certain operating leases contain rental escalation clauses that are based on prime rate at a future date and purchase options at fair market value. The following is a schedule, by year, of future minimum rental payments required under noncancellable operating leases as of June 30, 2004:

| 2005                            | \$ 2,109,514 |
|---------------------------------|--------------|
| 2006                            | 2,080,911    |
| 2007                            | 1,927,389    |
| 2008                            | 1,623,786    |
| 2009                            | 1,443,369    |
| 2010 and after                  | 3,121,070    |
| Total minimum payments required | \$12,306,039 |

Rental expense for all operating leases for the years ended June 30, 2004 and 2003, amounted to \$5,023,129 and \$5,074,040, respectively.

### 8. Lease obligations

The Medical Center has a capital lease agreement for equipment expiring in 2008. The equipment has been capitalized and the related obligation recorded using the interest rate implicit in the lease. The asset is being depreciated over its useful life. The amount of assets under the capital lease was \$503,981 and the related accumulated depreciation was \$157,194 and \$50,398 at June 30, 2004 and 2003, respectively.

The Medical Center also has two sale-leaseback agreements with a bank for equipment expiring in 2008 and 2009. The equipment has been capitalized and the related obligation recorded using the interest rate implicit in the lease. The assets are being depreciated over their useful lives. The sale-leaseback agreements contain restrictive covenants containing minimum cash flow minimum total and pledged liquid assets, minimum unrestricted net assets, and maximum liabilities to net asset ratio requirements. The Medical Center was in compliance with the covenants.

The following is a reconciliation of the future minimum lease payments to the recorded liability at June 30, 2004:

| 2005                                  | \$1,681,593 |
|---------------------------------------|-------------|
| 2006                                  | 1,693,972   |
| 2007                                  | 1,693,948   |
| 2008                                  | 1,348,524   |
| 2009                                  | 75,940      |
| Total future minimum payments         | 6,493,977   |
| Less amount representing interest     | 570,852     |
| Total obligation under capital leases | 5,923,125   |
| Less current portion                  | 1,432,320   |
| Long-term obligation under capital    |             |
| leases                                | \$4,490,805 |

### 9. Hill-Burton allowance

The provisions for the Hill-Burton allowance, aggregating \$97,006 and \$1,662,008 in the years ended June 30, 2004 and 2003, respectively, are included in the statements of revenues and expenses as a reduction of patient service revenue.

# 10. Contingencies

Malpractice claims have been asserted against the Medical Center by various claimants. The claims are in various stages of processing, including some that have been brought to trial. Counsel is unable to conclude about the ultimate outcome of the actions, however, it is probable that certain actions will result in unfavorable settlements for the Medical Center. There also are known incidents occurring through June 30, 2004 that may result in the assertion of additional claims. Management is of the opinion that the settlement of those claims probable of unfavorable outcome, as well as the settlement, if any, of such other asserted and unasserted claims, are within the self-insurance limits. Consequently, management believes that such settlements will not significantly affect the Medical Center's financial results. The Medical Center maintains an irrevocable trust to be used for the payment of settlements. The Medical Center funds the trust based upon an annual actuarial determination. The Medical Center purchased a stop loss insurance policy relating to malpractice claims, which will limit the future claims that will be paid from the irrevocable trust.

There are various legal actions pending against Hurley Health Services, its subsidiaries, and certain employees. Due to the inconclusive nature of these actions, it is not possible for legal counsel of Hurley Health Services to determine in the aggregate either the probable outcome of these actions or a reasonable estimate of Hurley Health Services ultimate liability, if any. Hurley Health Services maintains what it believes to be adequate coverage of malpractice, errors and omissions, and directors and officers insurances to cover any possible claims.

#### 11. Post-retirement health care benefits

Effective for retirements on or after July 1, 1983, Hurley Medical Center provides a portion of health insurance premiums for retired employees. The insurance premium for retired employees ranges from \$168 to \$1,499 per month to age 65 and a Medicare supplement after age 65. Retired exempt employees receive full coverage at no cost to the retiree. Retired non-exempt employees pay the full amount or a portion of the premium. No payment is made if the retired employee is covered under other employment. The estimated cost of such benefits is accrued based on a level percent of payroll. Accrued costs charged to expense was \$3,060,050 and \$3,048,779 in the years ended June 30, 2004 and 2003, respectively. The number of participants eligible to receive benefits were 617 and 664 in the years ended June 30, 2004 and 2003, respectively. The Medical Center maintains a trust to be used for payment of the Center's portion of health insurance premiums for retired employees.

#### 12. Income taxes

The Hurley Practice Management Services' income tax expense differed from the statutory federal rate as follows:

|                                                     | <u>2004</u> | <u>2003</u> |
|-----------------------------------------------------|-------------|-------------|
| Statutory rate applied to earnings before:          |             |             |
| Income taxes                                        | \$ (26,977) | \$202,784   |
| Deferred tax liability                              | (18,317)    | 93,004      |
| Increase (decrease) in income taxes resulting from: |             |             |
| Permanent differences                               | 1,131       | 314         |
| Timing differences                                  | 5,812       | (85,253)    |
| Benefit of net operating loss carryforward (back)   | (8,752)     | (117,845)   |
| Income tax expense                                  | \$ (47,103) | \$ 93,004   |

The components of income taxes related to continuing operations are as follows:

| Federal:                                |             |           |
|-----------------------------------------|-------------|-----------|
| Change in deferred tax asset            | \$ (18,317) | \$ 93,004 |
| Federal income tax (refundable) payable | (28,786)    | 34,256    |
| `                                       | \$ (47,103) | \$127,260 |

The net deferred tax asset in the accompanying balance sheet is entirely classified as current. A valuation allowance is deemed not to be required at June 30, 2004.

The deferred tax asset results primarily from temporary differences in expenses deductible for book purposes versus tax purposes and net operating loss carryforwards.

### 13. Change in presentation

Prior year numbers have been reclassified to conform to current year presentation.

#### 14. Other

Prior to 1993, the Medical Center was classified under the jurisdiction of the Financial Accounting Standards Board (FASB) and the consolidated financial statements and related disclosures were in compliance with FASB requirements. In January 1993, the Accounting Standards Board issued Statements of Auditing Standard No. 69 The Meaning of "Present Fairly in Conformity with Generally Accepted Accounting Principles(GAAP)." This statement revised the GAAP Hierarchy which is the auditor's uniform standard for judging the fairness of the overall presentation of the consolidated financial statements. As a result of the issuance of SAS 69, all governmental entities and component units thereof are to be classified under the jurisdiction of the Governmental Accounting Standard Board (GASB).

# 14. Other – (continued)

The Medical Center's disclosures 1-12 remained similar to the prior year to maintain the comparability of the Medical Center to the health care industry. The following are the additional disclosures required by the GASB:

# Deposits:

The Medical Center's deposits consist of checking and savings accounts, a certificate of deposit, and money market funds. Deposits are recorded on the consolidated financial statements as cash and cash equivalents. At year end, the carrying amount of the Medical Center's deposits was \$13,034,860 (excluding petty cash of \$11,210), and the bank balance was \$13,487,669. Of the bank balance, \$855,921 was covered by federal depository insurance. The bank balance includes \$8,216,376 of money market funds that are collateralized by securities not in the name of the Medical Center. The rest of the bank balance, or \$4,417,372, was not insured or collateralized.

#### Investments:

Hurley Medical Center has adopted an investment policy for unrestricted funds that is consistent with the state statutes policy for governmental entities. The unrestricted funds include investments of funded depreciation, malpractice trust, and bond indenture trusts. The state statutes policy authorizes the Medical Center to invest in obligations of the U.S. Treasury and obligations of U.S. agencies, where the principal and interest are fully guaranteed by the United States, deposit agreements with federally insured financial institutions within the State of Michigan, high grade commercial paper, repurchase obligations of the U.S. Government and U.S. agencies, banker's acceptance of U.S. banks, and mutual funds comprised of the above authorized investments. Investments in retired health insurance are not covered by this investment policy and therefore are not restricted.

The Medical Center's investments are as follows:

|                                                                                                                                                                                                                            | Carrying and Mark       | et Value Amounts        |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|-------------------------|
|                                                                                                                                                                                                                            | <u>2004</u>             | <u>2003</u>             |
| Money market funds                                                                                                                                                                                                         | \$12,636,932            | \$20,264,730            |
| Repurchase agreements (checking/sweep accounts) uninsured, registered collateral held by the bank's agent not in the Medical Center's name U.S. Gov't. securities - insured or registered held by a custodial agent in the | 30,402,221              | 35,623,351              |
| Medical Center's name                                                                                                                                                                                                      | 35,384,181              | 7,344,405               |
| Total categorized investments Governmental security and mutual funds                                                                                                                                                       | 78,423,334<br>4,475,203 | 63,232,486<br>4,222,259 |
| ·                                                                                                                                                                                                                          |                         |                         |
| Total investments                                                                                                                                                                                                          | <u>\$82,898,537</u>     | <u>\$67,454,745</u>     |

The Medical Center's investments in mutual funds and pooled governmental securities are not categorized because they are not evidenced by securities that exist in physical or book entry form.

### 14. Other – (continued)

Long-term debt:

Changes in the Medical Center's long-term debt (which is detailed in Note 5) is as follows:

|                                          | Long-Term Debt (Including <u>Current Portion</u> ) | Lease Obligations (Including Current Portion) |
|------------------------------------------|----------------------------------------------------|-----------------------------------------------|
| Liability at June 30, 2003               | \$71,762,877                                       | \$ 7,244,485                                  |
| Additions: Amortization of bond discount | 219,062                                            | -                                             |
| Reductions: Payments                     | (1,875,000)                                        | (1,321,360)                                   |
| Liability at June 30, 2004               | \$70,106,939                                       | \$ 5,923,125                                  |

# Deferred compensation:

The Medical Center offers a deferred compensation plan adopted in accordance with Internal Revenue Code Section 457A. The plan, available to substantially all employees, permits employees to defer a portion (i.e. the lesser of 100% of their total compensation, or \$13,000) of their current salary until future years. The deferred compensation is not available to the employees until termination, retirement, death, or unforeseeable emergency.

The Plan investments have been placed into a qualified trust to shield the plan investments from the general creditors of a public corporation.

### 15. Self insurance

Hurley Medical Center is self insured for its hospital professional and patient general liability exposures. The Medical Center has established a self-insurance trust to assist in accumulating resources to fund excess insurance premiums and to pay claims.

The Medical Center's self insured retention is \$5 million per occurrence/\$5 million annual aggregate with excess claims made coverage of \$10 million per occurrence/\$10 million annual aggregate. Claims in excess of \$15 million are to be covered by the Medical Center. The Medical Center employs the use of an actuary to provide an analysis of the existing claims and to estimate the liability for incurred but not reported (IBNR) claims.

The carrying amount of liabilities for unpaid claims amounted to \$21,545,354 and \$19,553,190 at June 30, 2004 and 2003, respectively.

# 15. Self insurance – (continued)

The following represents the change in the aggregate liabilities for claims and defense costs payable for the years ended June 30, 2004 and 2003:

|                                       | Claims and Defe     | ense Costs Payable |
|---------------------------------------|---------------------|--------------------|
|                                       | <u>2004</u>         | <u>2003</u>        |
| Balance - beginning of year           | \$19,553,190        | \$10,621,356       |
| Claims paid                           | (3,621,133)         | (1,505,693)        |
| Defense costs and other fund expenses | (2,365,278)         | (2,369,834)        |
| Excess insurance premium payments     | (1,618,639)         | (1,291,934)        |
| Increase in claims liability          | 9,597,214           | 14,099,295         |
| Balance - end of year                 | \$21,545,354        | \$19,553,190       |
| Insurance Trust assets                |                     |                    |
| (at market) - end of year             | <u>\$ 2,311,714</u> | \$ 1,975,065       |

The Medical Center is self insured for workers' compensation claims. The Medical Center is on a pay-as-you-go basis. Current claims expense for the year ended June 30, 2004 and 2003 was \$1,331,937 and \$1,180,986, respectively.

### 16. Joint ventures

Hurley Medical Center participates in six privately held joint ventures, Greater Flint Area Hospital Imaging Center, Inc., (GFAHIC), Flint Health Systems Imaging Center, Inc., (FHSIC), HGH, Inc., (HealthPlus Partners), Hurley PHO of Mid-Michigan, Michigan Lithotripsy Network and Genesys Hurley Cancer Institute. Each corporate joint venture is recorded in the financial statements in accordance with Accounting Principles Board Statement 18 on the equity method of accounting.

GFAHIC and FHSIC provides magnetic resonance imaging (MRI) services to the Greater Flint and Genesee County community. The ownership of both Corporations is allocated between Hurley Medical Center, Genesys Regional Medical Center, and McLaren Regional Medical Center. The joint venture provides that each participant shares in the annual earnings/loss of the Corporations. The net investment by the Medical Center at June 30, 2004 and 2003 was \$2,994,888 and \$3,342,496, respectively. A total of \$2,675,000 and \$1,500,000 was distributed to the Medical Center during the year ended June 30, 2004 and 2003, respectively.

HGH, Inc., is a joint venture among Hurley Medical Center, HealthPlus of Michigan, Inc., Genesys Regional Medical Center and Memorial Health Care Center. During 2004, Memorial Health Care Center withdrew from the joint venture and the remaining three entities contributed capital of \$1,742,000 each to the venture. The venture was established during 1995 to provide a methodology to enroll Medicaid patients in the statewide managed care initiative for Medicaid. The Medical Center's net investment was \$(425,040) and \$(1,395,483) at June 30, 2004 and 2003, respectively. The arrangement provides that the three entities will share in the excess revenues or expenditures of the joint venture.

# 16. **Joint ventures** – (continued)

Hurley PHO of Mid-Michigan is a joint venture between Hurley Medical Center and its medical staff. The venture was established during 1997 to provide vertically integrated continuous care which will facilitate the Medical Center participating in managed care contracts in the future. The Medical Center's net investment at June 30, 2004 and 2003 was \$541,840 and \$616,494, respectively. The arrangement provides that the Medical Center will be allocated 50 percent in excess revenues or expenditures of the joint venture.

Michigan Lithotripsy Network is a joint venture between Hurley Medical Center and six other hospitals. The venture was established during 1999 to provide a mobile lithotripsy unit to be utilized by the participating hospitals. The Medical Center's net investment at June 30, 2004 and 2003 was \$54,432 and \$77,005, respectively. The arrangement provides that the seven hospitals will share equally in the excess revenues or expenditures of the joint venture.

Genesys Hurley Cancer Institute is a joint venture between Hurley Medical Center and Genesys Regional Medical Center. The venture was established during 2001, to provide outpatient oncology services, including laboratory, and radiation oncology. The Medical Centers net investment at June 30, 2004 and 2003 was \$1,330,333 and \$709,964 respectively. The arrangement provides that the two entities will share equally in the excess revenues or expenditures of the joint venture.

The financial statements of each entity are available at the Medical Center's administrative office.

# 17. Subsequent events

# A. Interest rate swap

On July 1, 2004, Hurley Medical Center entered into an interest rate swap agreement with Piper Jaffray related to the \$35 million bond issue that changed interest to be paid from a fixed rate of 5.69% to a variable rate of 3.3%. The term of the agreement is seven years but can be terminated at any time.

# B. City of Flint Public Employer Retirement System (City of Flint PERS)

During the fiscal year ended June 30, 2004, seven of nine employee unions plus the exempt employees voted to change participation from the City of Flint PERS to the Michigan Municipal Public Employees Retirement System (MERS). The process to effectuate the transfer is in process at June 30, 2004. Formal transfer is expected in mid fiscal year 2005. Employer contribution rates of the MERS plan are expected not to be greater than those of the City of Flint PERS.

# 17. Property, plant and equipment and depreciation

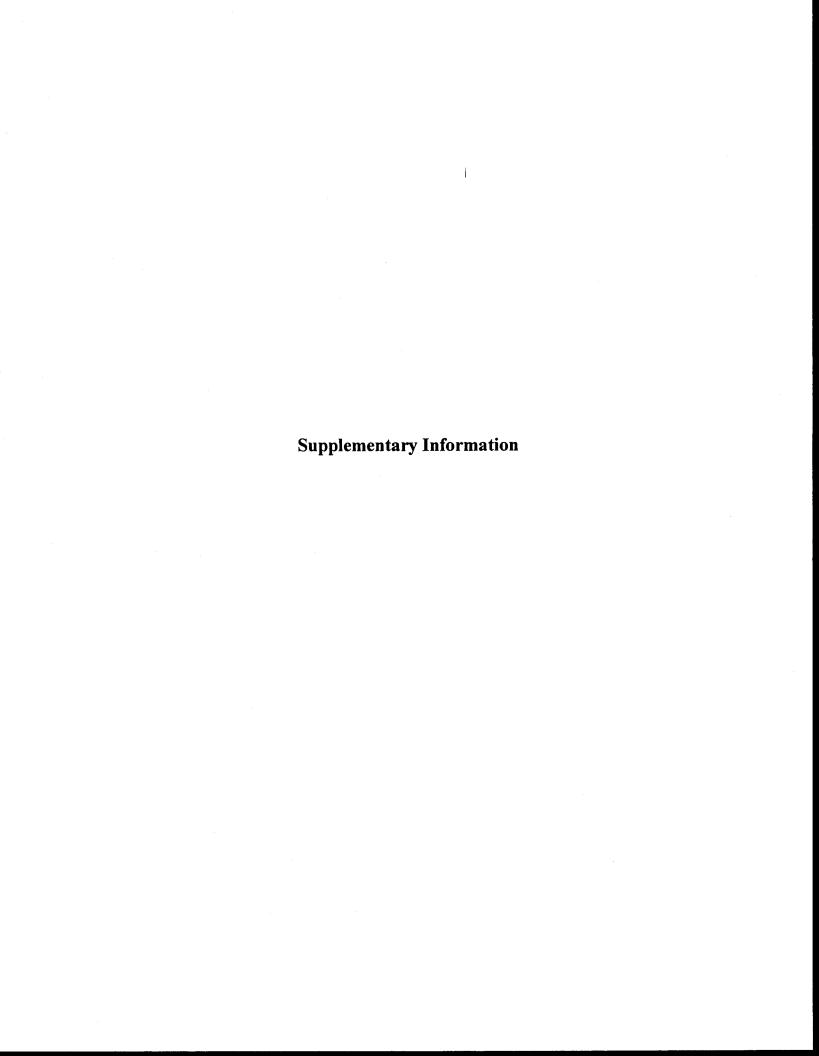
Property, plant and equipment and the related accumulated depreciation are summarized by categories as follows:

| 1 Opens, piant and equipment                                                   |                        | Property, Plan | Property, Plant and Equipment |               |               | Accumulate                 | Accumulated Depreciation |                      |
|--------------------------------------------------------------------------------|------------------------|----------------|-------------------------------|---------------|---------------|----------------------------|--------------------------|----------------------|
|                                                                                | June 30,               | Additions,     | Transfers/                    | June 30,      | June 30,      | Depreciation<br>Charged to | Transfers/               | June 30,             |
| Hurley Medical Center:                                                         | <u>2003</u>            | at Cost        | Retirements                   | 2004          | <u>2003</u>   | Expense                    | Veriferine               |                      |
| Land                                                                           | \$ 3,667,589           | ·<br>&9        | ,<br>&                        | \$ 3,667,589  | ı<br><b>∽</b> | ·<br>&                     | ·<br>&                   | ·<br><del>•</del>    |
| Land improvements                                                              | 3,852,985              | •              | •                             | 3,852,985     | 3,396,063     | 91,100                     | •                        | 3,487,163            |
| Buildings:                                                                     | 105 044 500            | 930 263        | (636 470)                     | 105 347 482   | 79 146 523    | 3,492,499                  | (531,832)                | 82,107,190           |
| Medical center building                                                        | 103,044,096            | 635,403        | (2)+(000)                     | 2.527.293     | 2,069,235     | 90,546                     |                          | 2,159,781            |
| Nurses' residence                                                              | 1,520,413              | 1              | •                             | 1,520,413     | 1,318,075     | 17,952                     | •                        | 1,336,027            |
| Interns' anartment                                                             | 303,482                | 1              | 1                             | 303,482       | 270,915       | 4,051                      | •                        | 274,966              |
| Prospect street apartments                                                     | 1,253,073              | ı              | •                             | 1,253,073     | 1,115,206     | 24,869                     | 1                        | 1,140,075            |
| Power plant                                                                    | 2,350,495              | •              | •                             | 2,350,495     | 1,580,358     | 118,439                    | •                        | 1,698,797            |
| Rental property                                                                | 350,497                | •              | •                             | 350,497       | 331,506       | 3,875                      | •                        | 335,381              |
| Health and fitness center                                                      | 4,565,319              | •              | 1                             | 4,565,319     | 3,033,066     | 209,923                    | •                        | 3,242,989            |
| Park Plaza                                                                     | 1,258,501              |                | 1                             | 1,258,501     | 844,296       | 62,215                     |                          | 906,511              |
| Physicians' office building                                                    | 329,816                | •              | •                             | 329,816       | 200,917       | 17,471                     | •                        | 218,388              |
| Northpointe Clinic                                                             | 1,778,012              | •              | •                             | 1,778,012     | 349,775       | 56,794                     | •                        | 406,569              |
| Davison Clinic                                                                 | 1,901,857              | •              | •                             | 1,901,857     | 322,379       | 55,823                     | 1                        | 378,202              |
| Longway Eastside Campus bldg.                                                  | 4,027,518              | ı              | 1                             | 4,027,518     | 376,106       | 141,353                    |                          | 517,459              |
| Total buildings                                                                | 127,210,974            | 839,263        | (536,479)                     | 127,513,758   | 90,958,357    | 4,295,810                  | (531,832)                | 94,722,335           |
| Machinery and equipment                                                        | 93,914,689             | 6,104,071      | (5,913,297)                   | 94,105,463    | 71,266,449    | 6,644,647                  | (5,489,009)              | 72,422,087           |
| Automotive equipment                                                           | 377,101                | 19,806         | (33,436)                      | 363,471       | 294,719       | 24,891                     | (30,092)                 | 289,518              |
| Construction in progress                                                       | 1,320,031              | 7,270,301      | (6,963,140)                   | 1,627,192     | •             |                            |                          | •                    |
| Total Hurley<br>Medical Center                                                 | 230,343,369            | 14,233,441     | (13,446,352)                  | 231,130,458   | 165,915,588   | 11,056,448                 | (6,050,933)              | 170,921,103          |
| Hurley Health Services:<br>Leasehold improvements<br>Equipment and furnishings | 1,295,224<br>2,202,344 | -<br>14,493    | (9,984)<br>(129,602)          | 1,285,240     | 230,310       | 40,927                     | (1,601)                  | 269,636<br>1,432,000 |
| Total Hurley<br>Health Services                                                | 3,497,568              | 14,493         | (139,586)                     | 3,372,477     | 1,597,649     | 217,883                    | (113,896)                | 1,701,636            |
| Grand total                                                                    | \$233,840,937          | \$14,247,934   | \$(13,585,938)                | \$234,502,935 | \$167,513,237 | \$11,274,331               | \$(6,164,829)            | \$172,622,739        |
|                                                                                |                        |                | \                             |               |               |                            |                          |                      |

**Required Supplementary Information** 

Hurley Medical Center Division City of Flint Employees Retirement System Required Supplementary Information Analysis of Funding Progress

| (UAAL) as % of Payroll $(b-a)(c)$                 | %0.0          | 0.0         | 0.0         | 0.0         | 0.0         | 0.0         | 0.0         | 40.1         |
|---------------------------------------------------|---------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| Covered Payroll (c)                               | \$87,333,791  | 83,112,658  | 87,651,874  | 96,417,303  | 107,246,608 | 105,102,019 | 103,411,340 | 103,802,756  |
| Funded<br>Ratio<br>(a/b)                          | 108.0%        | 106.2       | 115.8       | 112.7       | 111.3       | 107.9       | 110.0       | 9.68         |
| (Unfunded) Over Funded AAL (a-b)                  | \$17,700,464  | 15,054,779  | 41,075,509  | 40,933,239  | 34,474,292  | 25,816,777  | 33,255,436  | (41,640,391) |
| Actuarial Accrued Liability Attained Age (AAL)(b) | \$220,503,557 | 242,476,930 | 259,985,429 | 281,563,941 | 306,134,487 | 328,489,881 | 333,802,804 | 399,476,922  |
| Actuarial<br>Value of<br><u>Assets (a)</u>        | \$238,204,021 | 257,531,709 | 301,060,938 | 322,497,186 | 340,608,779 | 354,306,658 | 367,058,240 | 357,836,531  |
| Actuarial<br>Valuation<br><u>Date</u>             | 12-31-95      | 12-31-96    | 12-31-97    | 12-31-98    | 12-31-99    | 12-31-00    | 12-31-01    | 12-31-02     |
| Plan<br>Year<br><u>End</u>                        | 9-30-97       | 86-30-98    | 6-30-99     | 9-30-00     | 6-30-01     | 6-30-02     | 6-30-03     | 6-30-04      |



# Hurley Medical Center Consolidating Balance Sheet June 30, 2004 With Comparative Totals for June 30, 2003

| Assets                                     | Hurley<br>Medical<br>Center | Hurley Health<br>Services | Eliminations for Consolidation |  |
|--------------------------------------------|-----------------------------|---------------------------|--------------------------------|--|
| Current assets:                            |                             |                           |                                |  |
| Cash and cash equivalents                  | \$ 30,010,343               | \$ 3,148,097              | \$ -                           |  |
| Patient accounts receivable, net           | 55,855,414                  | 447,549                   | (400,875)                      |  |
| Other receivables                          | 7,302,034                   | 598,363                   | -                              |  |
| Inventories                                | 3,222,448                   | •                         | -                              |  |
| Prepaid expenses and other                 | 2,253,879                   | 876,380                   |                                |  |
| Assets limited as to use                   | 3,153,535                   |                           | -                              |  |
| Total current assets                       | 101,797,653                 | 5,070,389                 | (400,875)                      |  |
| Assets limited as to use:                  |                             |                           |                                |  |
| By the Board                               | 45,206,388                  | -                         | -                              |  |
| Under bond indenture agreeement - held     |                             |                           |                                |  |
| by trustee                                 | 17,342,320                  | -                         | -                              |  |
| Restricted                                 | 330,589                     | -                         |                                |  |
| Total assets limited as to use             | 62,879,297                  | -                         | <b>-</b>                       |  |
| Less assets limited as to use that are     |                             |                           |                                |  |
| required for current liabilities           | (3,153,535)                 | -                         |                                |  |
| Noncurrent assets whose use                |                             |                           |                                |  |
| is limited                                 | 59,725,762                  | -                         |                                |  |
| Other assets:                              |                             |                           |                                |  |
| Deferred reimbursement and defeasence loss | 1,169,612                   | -                         | -                              |  |
| Bond issuance costs, net                   | 773,391                     | -                         | -                              |  |
| Investment in joint ventures               | 4,496,452                   | 1,764,536                 | -                              |  |
| Investment in subsidiary                   | 7,165,475                   | •                         | (7,165,475)                    |  |
| Subsidiary goodwill,                       |                             |                           |                                |  |
| and other                                  |                             | 182,264                   |                                |  |
| Total other assets                         | 13,604,930                  | 1,946,800                 | (7,165,475)                    |  |
| Property, plant and equipment, net         | 60,209,355                  | 1,670,841                 |                                |  |
|                                            |                             |                           |                                |  |
|                                            | \$ 235,337,700              | \$ 8,688,030              | \$ (7,566,350)                 |  |

|    | 2004             | 2003          |          |
|----|------------------|---------------|----------|
|    |                  |               | _        |
| _  |                  |               |          |
| \$ | 33,158,440       | \$ 39,930,107 |          |
|    | 55,902,088       | 66,279,699    |          |
|    | 7,900,397        | 11,967,288    |          |
|    | 3,222,448        | 3,255,819     |          |
|    | 3,130,259        | 3,147,921     |          |
|    | 3,153,535        | 2,572,387     | _        |
|    |                  |               |          |
|    | 106,467,167      | 127,153,221   | _        |
|    |                  |               |          |
|    | 45,206,388       | 12,255,486    |          |
|    | 45,200,500       | 12,235,100    | ,        |
|    | 17,342,320       | 23,357,753    | š.       |
|    | 330,589          | 333,290       | )        |
|    |                  |               |          |
|    | 62,879,297       | 35,946,529    | )        |
|    |                  |               |          |
|    | (2 152 525)      | (2.572.287    | 7\       |
|    | (3,153,535)      | (2,572,387    | <u>)</u> |
|    |                  |               |          |
|    | 59,725,762       | 33,374,142    | 2        |
|    |                  |               |          |
|    |                  |               |          |
|    | 1,169,612        | 1,335,632     |          |
|    | 773,391          | 836,706       |          |
|    | 6,260,988        | 5,115,716     | 5        |
|    | -                | -             |          |
|    | 192 264          | 228 200       | า        |
| ·  | 182,264          | 228,390       |          |
|    | 8,386,255        | 7,516,444     | 4        |
|    | - , <del>,</del> | . , , .       | _        |
|    | 61,880,196       | 66,327,700    | )        |
|    |                  |               |          |
| æ  | 236 AEN 200      | ¢ 224.271.50  | 7        |
|    | 236,459,380      | \$ 234,371,50 | 1        |

# Hurley Medical Center Consolidating Balance Sheet (continued) June 30, 2004 With Comparative Totals for June 30, 2003

|                                                 | Hurley<br>Medical<br>Center | Hurley Health<br>Services | Eliminations for Consolidation |
|-------------------------------------------------|-----------------------------|---------------------------|--------------------------------|
| Liabilities and Fund Net Assets                 |                             |                           |                                |
| Current liabilities:                            |                             |                           |                                |
| Accounts payable and taxes withheld             | \$ 14,711,125               | \$ 365,162                | \$ (400,875)                   |
| Current portion of long-term debt               | 3,407,320                   | -                         | -                              |
| Accrued expenses                                | 32,922,825                  | 1,157,393                 | -                              |
| Total current liabilities                       | 51,041,270                  | 1,522,555                 | (400,875)                      |
| Accrued expenses                                | 17,201,050                  | -                         | -                              |
| Deferred defeasence gain                        | -                           | -                         | -                              |
| Lease obligations, net of current portion       | 4,490,805                   | -                         | •                              |
| Long-term debt, net of current portion          | 68,131,939                  | -                         | -                              |
| Total liabilities                               | 140,865,064                 | 1,522,555                 | (400,875)                      |
| Fund net assets:                                |                             |                           |                                |
| Invested in capital assets, net of related debt | 22,109,685                  | -                         | -                              |
| Unrestricted                                    | 69,256,426                  | 7,165,475                 | (7,165,475)                    |
| Restricted                                      | 3,106,525                   | -                         | -                              |
| Total fund net assets                           | 94,472,636                  | 7,165,475                 | (7,165,475)                    |
|                                                 | \$ 235,337,700              | \$ 8,688,030              | \$ (7,566,350)                 |

|             | 2004        | 2003           |  |  |
|-------------|-------------|----------------|--|--|
|             |             |                |  |  |
|             |             |                |  |  |
| \$          | 14,675,412  | \$ 16,746,094  |  |  |
|             | 3,407,320   | 3,184,247      |  |  |
|             | 34,080,218  | 28,975,317     |  |  |
|             | 52,162,950  | 48,905,658     |  |  |
|             | 17,201,050  | 17,902,711     |  |  |
|             | 4,490,805   | 5,935,238      |  |  |
|             | 68,131,939  | 69,887,877     |  |  |
| 141,986,744 |             | 142,631,484    |  |  |
|             |             |                |  |  |
|             | 22,109,685  | 20,441,358     |  |  |
| 69,256,426  |             | 67,595,434     |  |  |
|             | 3,106,525   | 3,703,231      |  |  |
| 94,472,636  |             | 91,740,023     |  |  |
|             |             |                |  |  |
| \$          | 236,459,380 | \$ 234,371,507 |  |  |

# Hurley Medical Center Consolidating Statement of Revenues and Expenses - Unrestricted Funds For the Year Ended June 30, 2004 With Comparative Totals for the Year Ended June 30, 2003

|                                                                                                                  | Hurley<br>Medical<br>Center | Hurley Health<br>Services | Eliminations for Consolidation |
|------------------------------------------------------------------------------------------------------------------|-----------------------------|---------------------------|--------------------------------|
| Net patient service revenues                                                                                     | \$ 287,836,153              | \$ 5,801,099              | \$ -                           |
| Other operating revenues Gain on sale of renal program                                                           | 26,402,220                  | 16,432,522                | (15,663,652)                   |
| Total operating revenues                                                                                         | 314,238,373                 | 22,233,621                | (15,663,652)                   |
| Operating expenses:                                                                                              |                             | •                         |                                |
| Salaries and wages                                                                                               | 122,217,394                 | 14,329,627                | -                              |
| Professional services                                                                                            | 31,380,465                  | 45,513                    | (11,394,101)                   |
| Payroll taxes and fringes                                                                                        | 33,444,426                  | 2,564,389                 | -                              |
| Supplies                                                                                                         | 36,215,070                  | -                         | -                              |
| Purchased services and other                                                                                     | 44,811,543                  | 5,163,146                 | (498,416)                      |
| Depreciation and amortization expense                                                                            | 11,056,449                  | 222,922                   |                                |
| Interest expense                                                                                                 | 4,969,907                   | -                         | -                              |
| Impairment loss of Medicaid HMO receivables                                                                      | •                           | -                         | -                              |
| Provision for uncollectible accounts                                                                             | 26,964,785                  |                           | -                              |
| Total operating expenses                                                                                         | 311,060,039                 | 22,325,597                | (11,892,517)                   |
| Operating profit (loss)                                                                                          | 3,178,334                   | (91,976)                  | (3,771,135)                    |
| Non-operating revenues (expenses): Investment income and unrestricted donations Management fees to PHO and joint | 928,769                     | 25,937                    | -                              |
| venture income (expense) Assets released from restrictions                                                       | (1,672,618)                 | -                         | 3,771,135                      |
| for the purchase of plant and equipment                                                                          | 960,873                     |                           | -                              |
| Total non-operating revenues (expenses)                                                                          | 217,024                     | 25,937                    | 3,771,135                      |
| Excess (deficiency) of revenues over expenses before other activity                                              | 3,395,358                   | (66,039)                  | -                              |
| Other - subsidiary activity:  Decrease in investment in subsidiary                                               | (66,039)                    |                           | 66,039                         |
| Excess (deficiency) of revenues over expenses                                                                    | \$ 3,329,319                | \$ (66,039)               | \$ 66,039                      |

| 2004           | 2003           |  |  |
|----------------|----------------|--|--|
| \$ 293,637,252 | \$ 301,939,155 |  |  |
| 27,171,090     | 24,892,450     |  |  |
| <u>-</u>       | 13,835,320     |  |  |
| 320,808,342    | 340,666,925    |  |  |
|                |                |  |  |
| 136,547,021    | 134,647,728    |  |  |
| 20,031,877     | 18,852,407     |  |  |
| 36,008,815     | 35,080,394     |  |  |
| 36,215,070     | 38,903,343     |  |  |
| 49,476,273     | 55,754,769     |  |  |
| 11,279,371     | 12,339,077     |  |  |
| 4,969,907      | 3,584,412      |  |  |
| <b>.</b>       | 4,845,445      |  |  |
| 26,964,785     | 28,475,445     |  |  |
| 321,493,119    | 332,483,020    |  |  |
| (684,777)      | 8,183,905      |  |  |
| 954,706        | 1,604,614      |  |  |
| 2,098,517      | 486,099        |  |  |
| 960,873        | 2,147,120      |  |  |
| 4,014,096      | 4,237,833      |  |  |
| 3,329,319      | 12,421,738     |  |  |
|                | _              |  |  |
| \$ 3,329,319   | \$ 12,421,738  |  |  |

# Hurley Medical Center Consolidating Statements of Changes in Fund Net Assets - Unrestricted Funds For the Years Ended June 30, 2004 and 2003

|                                                                      | Hurley<br>Medical<br><u>Center</u><br>General<br>Fund | Subsidiary-<br>Hurley Health<br>Services | Elimination<br>for<br>Consolidation | Consolidating |
|----------------------------------------------------------------------|-------------------------------------------------------|------------------------------------------|-------------------------------------|---------------|
| Balance at June 30, 2002                                             | \$ 75,615,054                                         | \$ 6,644,607                             | \$ (6,644,607)                      | \$ 75,615,054 |
| Excess of revenues over expenses                                     | 12,421,738                                            | 386,907                                  | (386,907)                           | 12,421,738    |
| Balance at June 30, 2003                                             | 88,036,792                                            | 7,031,514                                | (7,031,514)                         | 88,036,792    |
| Capital contributed<br>Excess (deficiency) of revenues over expenses | 3,329,319                                             | 200,000<br>(66,039)                      | (200,000)<br>66,039                 | 3,329,319     |
| Balance at June 30, 2004                                             | \$ 91,366,111                                         | \$ 7,165,475                             | \$ (7,165,475)                      | \$ 91,366,111 |

# Hurley Medical Center Consolidating Statement of Cash Flows For the Year Ended June 30, 2004 With Comparative Totals for the Year Ended June 30, 2003

|                                                            | 2004           |               |
|------------------------------------------------------------|----------------|---------------|
|                                                            | Hurley         | Hurley        |
|                                                            | Medical        | Hurley        |
|                                                            | Center         | Services      |
| Cash flows from operating activities and gains and losses: |                |               |
| Receipts from patient and insurance companies              | \$ 325,901,016 | \$ 22,762,886 |
| Payments to vendors                                        | (173,445,381)  | (7,801,888)   |
| Payments to employees                                      | (122,217,394)  | (14,329,627)  |
| Payments to employees                                      | (122,217,394)  | (14,329,021)  |
| Net cash provided by operating activities                  | 30,238,241     | 631,371       |
| Cash flows from investing activities:                      |                |               |
| Distributions from joint ventures                          | 2,675,000      | 46,011        |
| Investment in Joint Venture                                | (1,742,000)    | -             |
| Investment in Subsidiary                                   | (200,000)      | 200,000       |
| Purchases of assets whose use is limited                   | (26,996,508)   | -             |
| Sale of stock certificates                                 | -              | (1,500)       |
| Payments on notes receivable                               | <b>-</b>       | 24,500        |
| Interest on investments                                    | 972,236        | 10,966        |
| Net cash provided by investing activities                  | (25,291,272)   | 279,977       |
| Cash flows from non-capital financing activities:          |                |               |
| Net proceeds from contributions restricted for specific    |                |               |
| expenditures                                               | 1,424,991      | -             |
| Management fees to PHO and joint venture income (expense)  | (3,751,595)    | -             |
| Net cash provided by (used in) non-capital                 |                |               |
| financing activities                                       | (2,326,604)    | •             |
| Cash flows from financing activities:                      |                |               |
| Proceeds from note payable and capital lease               | -              | -             |
| Repayment of long-term debt and capital lease obligations  | (3,196,359)    | -             |
| Purchase of property and equipment and software            | (7,270,302)    | (14,295)      |
| Proceeds from sale of assets                               | 139,836        | 37,739        |
| Net cash provided by (used in) financing activities        | (10,326,825)   | 23,444        |
| Net increase (decrease) in cash and cash equivalents       | (7,706,460)    | 934,792       |
| Cash and cash equivalents at beginning of year             | 37,716,803     | 2,213,305     |
|                                                            | <del> </del>   | <u> </u>      |
| Cash and cash equivalents at end of year                   | \$ 30,010,343  | \$ 3,148,097  |

| $\sim$ | ^ | $\sim$ |   |
|--------|---|--------|---|
| ,      | ł | 1 1    | 4 |

| Elimination for | 004               |                   |
|-----------------|-------------------|-------------------|
| Consolidation   | Total             | 2003              |
|                 |                   |                   |
| \$(15,663,652)  | \$ 333,000,250    | \$ 338,406,004    |
| 11,892,517      | (169,354,752)     | (186,261,063)     |
|                 | (136,547,021)     | (134,647,728)     |
|                 |                   | 15 405 010        |
| (3,771,135)     | 27,098,477        | 17,497,213        |
|                 |                   |                   |
| •               | 2,721,011         | 1,765,000         |
| -               | (1,742,000)       | -                 |
| -               | -                 | - (5.40.000)      |
| -               | (26,996,508)      | (543,809)         |
| -               | (1,500)<br>24,500 | 7,500<br>(23,279) |
| -               | 983,202           | 1,174,985         |
|                 | 705,202           | 1,174,505         |
|                 | (25,011,295)      | 2,380,397         |
|                 |                   |                   |
| _               | 1,424,991         | 2,637,558         |
| 3,771,135       | 19,540            | (182,403)         |
|                 |                   |                   |
| 3,771,135       | 1,444,531         | 2,455,155         |
| 3,771,133       | 2,11,001          |                   |
|                 |                   | 33,351,804        |
| -               | (3,196,359)       | (30,453,292)      |
| -               | (7,284,597)       | (8,005,046)       |
| -               | 177,575           | 11,960,609        |
| -               | (10,303,381)      | 6,854,075         |
|                 | (6,771,668)       | 29,186,840        |
| <del>.</del>    | , , , , , ,       |                   |
|                 | 39,930,108        | 10,743,267        |
| \$ -0-          | \$ 33,158,440     | \$ 39,930,107     |

# Hurley Medical Center Consolidating Statement of Cash Flows (continued) For the Year Ended June 30, 2004 With Comparative Totals for the Year Ended June 30, 2003

2004

|                                                                   |                                         | 2004 |           |
|-------------------------------------------------------------------|-----------------------------------------|------|-----------|
|                                                                   | Hurley                                  | -    | Hurley    |
| <b>!</b>                                                          | Medical                                 |      | Hurley    |
|                                                                   | Center                                  |      | Services  |
| Reconciliation of operating income (loss) to net cash provided by | *************************************** |      |           |
| (used in) operating activities:                                   |                                         |      |           |
| Operating income (loss)                                           | \$ 3,178,33                             | 4 \$ | (91,976)  |
| Adjustments to reconcile operating income (loss) to net cash      |                                         |      |           |
| provided by operating activities and gains and losses:            |                                         |      |           |
| Depreciation and amortization                                     | 11,056,44                               | 9    | 222,922   |
| Amortization of bond discounts, issuance costs, and               |                                         |      |           |
| other deferred charges                                            | 229,33                                  | 5    | -         |
| Amortization of deferred defeasance gain                          | 219,06                                  | 1    | -         |
| (Gain) loss on disposal of equipment                              | 292,44                                  | 3    | -         |
| Contributions released from restrictions                          | (1,104,29                               | 1)   | -         |
| Changes in operating assets and liabilities:                      |                                         |      |           |
| Patient and other accounts receivable                             | 12,703,19                               | 4    | 529,265   |
| Inventories                                                       | 33,37                                   | 1    | -         |
| Prepaid expenses and other                                        | 132,31                                  | 9    | (51,213)  |
| Interest receivable on assets whose use is limited                | 63,74                                   | 0    |           |
| Accounts payable and taxes withheld                               | (967,18                                 | 2)   | 143,326   |
| Accrued expenses                                                  | 4,401,46                                | 8    | (120,953) |
| Net cash provided by operating activities                         |                                         |      |           |
| and gains and losses                                              | \$ 30,238,24                            | 1 \$ | 631,371   |

# Supplemental disclosures of cash flow information:

Cash paid for interest in 2004 and 2003, was \$4,091,502 and \$3,583,732 respectively.

# Non-cash transactions:

The Medical Center recorded an decrease in the investment in subsidiary in the amount of \$176,876 in 2004 and a increase in the amount of \$386,907 for 2003.

The Medical Center recorded an increase in the investment in joint ventures in the amount of \$1,145,977 and \$688,503 for 2004 and 2003, respectively.

The Medical Center sold its renal program during 2003, \$3 million of the proceeds from this sale was in the form of a short term receivable.

| _ | _   | _  |   |
|---|-----|----|---|
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| 2001                            |             |             |          |
|---------------------------------|-------------|-------------|----------|
| Elimination                     |             |             |          |
| for                             |             |             |          |
| Consolidation                   | Total       | 20          | 03       |
|                                 |             |             |          |
| \$ (3,771,135) \$               | (684,777)   | \$ 8,       | 183,905  |
| -                               | 11,279,371  | 12,3        | 339,077  |
| -                               | 229,335     | •           | 792,230  |
| -                               | 219,061     |             | 38,078   |
| -                               | 292,443     | (13,        | 746,513) |
| -                               | (1,104,291) | (           | 434,321) |
| -                               | 13,232,459  | (1,         | 890,340) |
| -                               | 33,371      |             | 615,575  |
| -                               | 81,106      |             | 404,626  |
|                                 | 63,740      |             | 63,740   |
| -                               | (823,856)   |             | 544,453  |
| -                               | 4,280,515   | 10,         | 586,703  |
| . (0 mm1 105)                   |             | <b>.</b> 15 | 405.010  |
| <b>\$</b> (3.771.135) <b>\$</b> | 27,098,477  | \$ 17.      | 497.213  |

October 14, 2004

To the Board of Hospital Managers Hurley Medical Center Flint, Michigan

We have audited the consolidated financial statements of Hurley Medical Center (the Medical Center) and its subsidiary for the year ended June 30, 2004, and have issued our report thereon dated October 1, 2004. Professional standards require that we provide you with the following information related to our audit.

# Our Responsibility under Generally Accepted Auditing Standards

As stated in our engagement letter dated April 19, 2004, our responsibility, as described by professional standards, is to plan and perform our audit to obtain reasonable, but not absolute, assurance that the consolidated financial statements are free of material misstatement and are fairly presented in accordance with accounting principles generally accepted in the United States of America. Because an audit is designed to provide reasonable, but not absolute assurance and because we did not perform a detailed examination of all transactions, there is a risk that material errors, fraud, or other illegal acts may exist and not be detected by us.

In planning and performing our audit of the consolidated financial statements of the Medical Center for the year ended June 30, 2004, we obtained an understanding of the internal control structure. With respect to the internal control structure, we obtained an understanding of the design of relevant policies and procedures and whether they have been placed in operation, and we assessed control risk in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure. Accordingly, we do not express such an opinion.

During the audit, we became aware of certain matters that, while not involving reportable conditions in internal accounting control, are opportunities for strengthening internal controls and operating efficiency or are potential improvements to financial policies. Reportable conditions involve matters coming to our attention relating to significant deficiencies in the design or operation of the internal control over financial reporting that, in our judgment, could adversely affect the Medical Center's ability to record, process, summarize, and report financial data consistent with the assertions of management in the financial statements. This letter summarizes the status of the comments and suggestions that have yet to be resolved from the June 30, 2002 and February 28, 2003 audits, the status of all comments and suggestions from the June 30, 2003 audit, and our comments and suggestions regarding those matters from the current year. This letter does not affect our report dated October 1, 2004, on the consolidated financial statements of Hurley Medical Center.

We will review the status of these comments during our next audit engagement. We have already discussed many of these comments and suggestions with the various personnel of the Medical Center, and we will be pleased to discuss them in further detail at your convenience, to perform any additional study of these matters, or to assist you in implementing the recommendations.

# Reimbursement Staff (June 30, 2002)

The reimbursement staff has had two employees retire and has experienced other employee turnover in 2001 and 2002. The Medical Center has temporarily staffed the reimbursement department with several contractual employees and other positions remained open. It is critical that the Medical Center hire and retain permanent employees in this area due to the technical nature of the reimbursement function and the fact that a sense of history with the Medical Center is important with resolving ongoing audits and appeals.

# June 30, 2003 status:

Management has begun the recruiting process to hire a permanent employee for the reimbursement department and has identified a viable prospect.

# June 30, 2004 status:

Management has not yet been able to find a qualified employee to fill this position and continues to recruit a permanent employee for the reimbursement department.

#### Final Review of General Ledger Accounts (June 30, 2002)

As in the prior years, the closeout process does not allow for an independent review of the account balances by an immediate supervisor or allow the accountants to perform a final review of the general ledger balances to ensure that any last minute adjustments were properly considered. Based on the adjustments identified during the 2002 audit, there were number of balance sheet accounts that had adjustments posted to the accounts after the accountant had completed the year end analysis and reconciliation. We are recommending that management allow for additional time for managers to review the general ledger accounts in comparison to the final audit schedules before the numbers are released to the finance committee. This final review process should improve the accuracy of the final close-out amounts and will ensure that all audit schedules are timely submitted.

# June 30, 2003 status:

Procedures to review the general ledger before monthly statements are issued have been put in place. At the close of every month, a finance supervisor looks at the balance sheet to check that the balances in these accounts appear reasonable, also the managers review the expense accounts for reasonableness and make adjustments. During the closing process, managers also receive preliminary reports which they review for reasonableness before the numbers are finalized.

While reasonableness checks are done at month end, we believe there is still a need for a review of the general ledger accounts in comparison to the final audit schedules before the numbers are released to the finance committee.

#### June 30, 2004 status:

There is no change to this comment.

# Contractual Allowances (February 28, 2003)

Several third party payers such as CMH, Health Plus of Michigan, and Health Plus Partners have multiple (six or seven) unsettled years. The general ledger tracks three elements of the third party payer process separately – charges, contractual allowances and payments. It is difficult to assess the settlement position of the Medical Center based on the different elements being recorded in different accounts and by having multiple years unsettled at any given time. This could result in the Medical Center can having a significant settlement from a payer and management not realizing the amount of the settlement. The settlement can impact future cash levels either negatively or positively. We recommend that management analyze the settlements accounts for all open years to determine the settlement amounts and that the open years be settled as soon as possible to enhance management's ability to manage the cash flow of the Medical Center.

We noted that the credit worthiness of The Wellness Plan (TWP) still needs to be monitored.

#### June 30, 2003 status:

We noted during the 2003 audit that the CMH payer is current and that the Health Plus of Michigan and Health Plus Partners still have unsettled years from 1997 to present. In September 2003, management initiated communication with Health Plus Partners to resolve the outstanding years.

The Wellness Plan is currently in bankruptcy and has been taken over by the state. The state has said that the Office of Financial and Insurance Services will pay provider claims for services provided on or after July 1, 2003. Reimbursement for services with date of service prior to July 1, 2003 will be determined by the Office of Financial and Insurance Service after reviewing The Wellness Plan's financial condition. The Medical Center has booked a reserve on this settlement of 50% of the outstanding settlements. There have been negotiations between the state and a potential buyer for TWP. Management has monitored this issue closely and estimated for a potential loss as appropriate.

# June 30, 2004 status:

As of the 2004 audit, Health Plus of Michigan and Health Plus Partners still have unsettled years from 1997 to present.

During 2004, The Wellness Plan members in Genesee County area were sold to McLaren Health Plan. Since the sale, The Wellness Plan has been paying current claims. Management has received correspondence from The Wellness Plan that old outstanding claims will also be paid at Medicaid rates. In light of this, the Medical Center reduced the amount recorded for the impairment loss at June 30, 2004 to 10% of what was recorded for the impairment loss at June 30, 2003.

#### Bank Reconciliations (February 28, 2003)

It was noted during the interim review at January 31, 2003, that the monthly interim financial statements included a reclassification journal entry of the cash balance based on the bank balance at month end and a calculated outstanding check amount. Upon further investigation, it was noted that the bank reconciliation was not being completed monthly, rather only at year end. The monthly procedures included the preparation of an outstanding check listing; however the depository account was not reconciled to the general ledger account and the payroll activity was not reviewed monthly.

Strong internal accounting controls include monthly bank reconciliations to ensure the accuracy of the ending balances. Furthermore, by reviewing the bank reconciliation monthly, the task would not be as significant for the year end close which should improve staff efficiencies.

#### June 30, 2003 status:

We noted that monthly bank reconciliations are still not being performed in detail as noted above. This responsibility is currently assigned to the reimbursement staff which has been short two full time people for almost a year. Management needs to evaluate whether it is appropriate to assign responsibility to the reimbursement staff and what the appropriate time table is to complete the assignment (i.e. before the interim financial statements are issued or by month end.)

# June 30, 2004 status:

Although bank statements are not being completed regularly by employees in the reimbursement department, the reconciliations are generally being done three or four months after the close of the month being reconciled. Management is currently working on completing the reconciliation in time for the close of the month being reconciled.

# Computer File Management (February 28, 2003)

During our audit, comments about the computer files were noted as follows:

- Currently files are saved under the user directory; therefore the author of the file must be known to be efficiently located
- Some files are saved in several different directories rather than being effectively indexed and referenced with file name footers
- Some staff members save to the hard drive or diskettes instead of the network

These comments indicate that computer files are not handled consistently and that the structure may not be efficient. We recommend that a departmental wide directory structure be developed for the shared network drive and that existing files be converted to this new format. There should also be a file management policy developed for employees to help guide employees when saving files to the network directory. This will make the saved files universal and easier to find by new employees or other employees needing to retrieve a file prepared by another associate.

# June 30, 2003 status:

There is no change to this comment.

#### June 30, 2004 status:

The current focus of resolving this issue has been getting finance employees all on the same server. This was accomplished during the fiscal year and now the focus will be having employees begin to save their documents with a prescribed format to the network directory. Areas, such as reimbursement have already begun saving their files to the network directory.

# Accounts Receivable (February 28, 2003)

During review of accounts receivable, it was discovered there were significant credit balances within the accounts receivable aging systems. Based on inquiry it was noted that only the Medicare credit balances are reviewed on a regular basis due to a compliance requirement. A sample of the credit balances were reviewed which resulted in a significant audit adjustment. Without an effective accounts receivable credit balance policy, the financial statement could be misstated by improperly netting liabilities with the accounts receivable whereby understating the assets and liabilities, which correspondingly impacts the bad debt allowance and contractual allowance calculations.

We recommend the Medical Center establish a policy on handling credit balances within the aging systems of accounts receivable for both the main accounts receivable system (SMS) and the physician billing system (POLCI). A regular review either quarterly or semi-annually will identify the credit amounts and these amounts can be properly reclassified as a liability or identify issues with contractual posting errors.

# June 30, 2003 status:

Management has been researching the credit balances within accounts receivable and, as a result, the overall net credit balances have decreased approximately \$2.5 million between April 30<sup>th</sup> and June 30<sup>th</sup>. A total of \$7.5 million of credit balances remain. We believe it would be beneficial to establish a formal policy that is communicated to the staff to establish procedures and set expectations regarding this issue relative to 1) a timetable for the clean up of the old balances and 2) any new balances that are created in the future.

#### June 30, 2004 status:

During 2004, management implemented a formal credit balance policy on currently occurring credit balances for Inpatient and Outpatient receivables. The policy is that when a credit balance is generated, it is identified and procedures for resolution are begun the next working day. The credit balances generated prior to the June 30, 2004 fiscal year are still an issue that needs to be resolved in the Inpatient, Outpatient, and Physician Billing areas.

#### Internal Financial Statement Process (February 28, 2003)

During the financial statement write-up process three items were noted as follows:

- The current MSA financial summary reports (GL-F-1A and GL-F-1B) do not balance. The variance relates to the fund balance accounts not considering the current profit.
- The current monthly income when added to the prior month year to date income does not tie to the current year to date income. These variances have been adjusted to the balance sheet through the retention account of approximately \$150,000.
- The new balance sheet accounts are not pointed to a financial statement line item and are manually
  adjusted every month. After the year end the balance sheet accounts are properly pointed to a specific
  financial statement line item.

We recommend that the information systems department review the MSA roll-up accounts and consult with the Finance department to ensure that all revenue and expense accounts are properly pointed to a financial statement line and investigate the variance. We also recommend when new accounts are added a financial statement line item is assigned.

#### June 30, 2004 and 2003 status:

There is no change to this comment.

# **Interim Budgets (February 28, 2003)**

During interim procedures at January 31, 2003, it was noted that the Medical Center's revenue and contractual allowance model is not updated on an interim basis. The model considers several reimbursement variables such as census, case mix, payer mix and current reimbursement rates. We recommend that this model be updated two to three times a year to consider the impact the reimbursement variables have on the Medical Centers net patient service revenue. This information can be considered with the actual expenditures to assist management with operational decisions.

# June 30, 2003 status:

Management has not implemented this recommendation due to the timing of the completion of the February audit and the June close out taking place within a short time period. Management intends on evaluating this matter in the fall of 2003.

#### June 30, 2004 status:

Management is still only updating the contractual allowance model annually, but has a goal of beginning to update the model on a quarterly basis beginning in fiscal year 2005.

#### TMS Payroll System (June 30, 2003)

Under the new TMS payroll system, employees do not see the time that has been submitted for them prior to getting their check. If there is an error, the employee then has to report it to the Payroll department, which investigates the discrepancy and then corrects the error on a future check. We recommend that a system be put in place in which the employee is required to approve their time before the supervisor approves to ensure that employees agree with the time entered for them and any discrepancies are resolved before the payroll check is issued.

It was also noted that the Payroll department spends many hours each payroll process correcting timesheets manually in the new TMS system. TMS support should be consulted with to resolve the many issues requiring manual entry adjustments by the users and the Payroll department every pay period so that the Payroll department can be freed up to take on more cost centers being added to the TMS system.

#### June 30, 2004 status:

During 2004, new time clocks were installed which allowed employees to view their summary of benefit time available. Employees are required to swipe the cards in and out daily. The employee can also see the TMS data in the system for that pay period. Any benefit time for the pay period cannot be seen in the system, but is added subsequently by the supervisor based on the accrued leave forms.

Management has worked with TMS during the year to try to resolve the need for time consuming manual entry during each payroll process. Through discussions with TMS personnel, management is satisfied that they are using the system to its full capability. Under the current system limitations, situations such as employees with different position codes and employees receiving incentive pay will still require manual adjustments.

# Authorized Check Signers (June 30, 2003)

Based on a review of the check signature cards it was noted that a general update of the authorized signers needs to be conducted. We recommend that this documentation be updated at least annually.

Our understanding is that the signature cards were updated in October 2003.

# June 30, 2004 status:

During the March 18, 2004 Finance/Facilities Committee meeting, authorized check signers were approved by the board and signature cards were filed with each bank with which Hurley does business.

# Blue Cross Control Account Adjustment (June 30, 2003)

During the audit it was noted that again there is a large year end adjustment, approximately 3.8 million, to the Blue Cross Control Account. It has been determined that the expense estimates that affect this account only consider the outside insurance cost (i.e. people times insurance rates). The full cost to the Medical Center has not been covered by the expense estimates for some time. The offset to the year end adjustment is partially booked to the contractual allowance line item and to the miscellaneous cost center (9980). Since the contractual allowance line is not budgeted closely the impact of the year end adjustment has not been a concern by departmental officials.

We recommend that the estimates that are charged to the departments be adjusted to more accurately reflect the actual costs. The estimate should be compared to actual costs during the year and adjusted as necessary. We understand that the Human Resources department made a change in fiscal year 2004 so that the benefit year now matches the fiscal year of the Medical Center. This should correct the adjustment relating to the employee portion. Further assistance from the Human Resource department may be necessary to resolve the rate estimate variances.

# June 30, 2004 status:

The issue has been resolved. Management has reviewed the system transactions and has determined that the balance is a result of the way charges are cleared to the contractual allowance account and that an adjustment will be required annually as a part of the fiscal year closeout to adjust the account.

# June 30, 2004 Comments and Recommendations:

# **Malpractice Insurance**

The malpractice excess coverage insurance carrier has changed twice over the past three years. The carrier changed as of July 1, 2002 because the existing carrier no longer offered malpractice excess insurance policies.

At that time no tail coverage was purchased because it was not economically prudent. This means that cases in which the incident occurred prior to July 1, 2002 and was not reported until after July 1, 2002 are not covered by a malpractice insurance policy. The carrier was changed again as of July 1, 2004. When the carrier was changed effective July 1, 2004, tail coverage was purchased to cover claims retroactive back to July 1, 2002 (the maximum coverage available to the Medical Center). There are many malpractice cases for which no excess coverage exists. The cases are in various stages of the settlement or litigation process. The current accrual for malpractice claims is based on the combined actuarial estimate of "incurred but not reported" claims plus an estimate of the liability for the existing claims that an unfavorable outcome is "probable" per the Medical Center's legal counsel. The actual results of those claims could differ from estimates and could possibility have a significant liability that the Medical Center would have to fund "out of pocket".

We recommend that legal counsel and management continue to monitor the trends and results of the cases with no insurance coverage to determine if accrued liabilities are adequate.

# **Outstanding Medicare Settlements**

Medicare has several outstanding settlement years extending as far back as fiscal year 1993. We recommend that the Medical Center continue efforts to resolve these old settlement years with United Governmental Services (UGS) as soon as possible so they can be closed on the Medical Center's books. Having multiple old outstanding settlements leaves UGS free to revisit issues that had been previously resolved and increases the probability that new staff from either the Medical Center or UGS will be introduced who are not familiar with the issues in the unsettled years.

#### Impact of New GASB Regarding Retiree Health Care Liabilities

The Governmental Accounting Standards Board issued a new pronouncement, GASB Statement No. 45, "Accounting and Financial Reporting by Employees for Post-employment Benefits Other Than Pensions" that will require governmental entities to reflect the estimated liability for retiree health care costs (that is not funded through a pension trust) on the balance sheet of the governmental unit. The liability is required to be actuarially calculated and to cover the estimated cost of the benefit over a period approximating the employees' years of service. Currently, the Medical Center pays for a portion or all of retiree health care premiums for various retiree groups. Generally, this liability is paid for on a pay-as-you-go basis and the new pronouncement will require the estimated future costs to be accrued currently. The pronouncement is effective for the Medical Center for fiscal years beginning after December 15, 2006. While the implementation is a few years away we want to make the management and the Board aware of this accounting standard so that preparations can be made to implement the standard and to prepare for its impact, if any.

#### **Significant Accounting Policies**

Management has the responsibility for selection and use of appropriate accounting policies. In accordance with the terms of our engagement letter, we will advise management about the appropriateness of accounting policies and their application. The significant accounting policies used by Hurley Medical Center are described in Note 1 to the consolidated financial statements. No new accounting policies were adopted.

#### **Accounting Estimates**

Accounting estimates are an integral part of the consolidated financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about

future events. Certain accounting estimates are particularly sensitive because of their significance to the consolidated financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the financial statements were the estimated contractual allowances, the allowance for doubtful accounts, the impairment loss on Medicaid HMO accounts receivable, the useful lives of plant and equipment, and the accrued liabilities for the self insurance malpractice trust.

Management's estimates for each of the items listed are based on past history and a review of the current factors affecting the underlying transactions. We evaluated the key factors and assumptions used to develop these estimates in determining that they are reasonable in relation to the financial statements taken as a whole.

# **Audit Adjustments**

For purposes of this letter, professional standards define an audit adjustment as a proposed correction of the consolidated financial statements that, in our judgment, may not have been detected except through our auditing procedures.

An audit adjustment may or may not indicate matters that could have a significant effect on the Medical Center's financial reporting process (that is, cause future financial statements to be materially misstated). In our judgment, none of the adjustments we proposed, whether recorded or unrecorded by the Medical Center, either individually or in the aggregate, indicate matters that could have a significant effect on the Medical Center's financial reporting process.

# Disagreements with Management

For purposes of this letter, professional standards define a disagreement with management as a matter, whether or not resolved to our satisfaction, concerning a financial accounting, reporting, or auditing matter that could be significant to the general purpose financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

# **Consultations with Other Independent Accountants**

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the government unit's general purpose financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

# **Issues Discussed Prior to Retention of Independent Auditors**

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Hurley Medical Center's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

# Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing our audit.

This information is intended solely for the use of the Board of Managers and management of Hurley Medical Center and is not intended to be and should not be used by anyone other than these specified parties.

Sincerely,

Certified Public Accountants

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